

PRESS RELEASE

ENGINEERING AND SALOV: DIGITALIZATION OF THE SUPPLY CHAIN FOR AN OIL PRODUCTION THAT GUARANTEES QUALITY, FLEXIBILITY AND ATTENTION TO THE ENVIRONMENT

Engineering and Salov - two Italian excellences in the IT and agri-food sector, together in a digital transformation process, capable of evolving production processes in the name of sustainability.

Rome, 16 November 2022 – Engineering, leader in the digitization of processes for companies and public administrations, accompanied Salov, spokesman for the quality of olive oil in the world with the Filippo Berio and Sagra brands, present in about 75 countries, in a process of profound digital transformation of its production systems. The aim was to adapt the company to flexibly in a complex and unpredictable global market, with a growing need for quality on the part of the consumer, with increasingly stringent regulations in the food sector and with a growing need for sustainable production systems.

In particular, Engineering has led the complete digitization of Salov's integrated Supply Chain systems, creating a digital ecosystem using the evolution opportunities offered by new technologies (Data Analytics, Digital Twin). The project involved the entire oil production process (from the processing of raw materials to supplies and warehouse management), while ensuring environmental sustainability of the plants through an energy consumption & environment monitoring system.

"Today the agro-food sector is among the most attentive to seize the opportunities of digital transformation to evolve its production systems with growing attention to quality and sustainability – said Guido Porro, Executive Vice President of Engineering -. As a leading company in Digital Transformation that has the ambition to accompany the digital transition of the entire manufacturing world, Engineering is proud to put its technological and process skills at the service of a dynamic and innovative company like Salov, accompanying it in a profound digitization process of the Supply Chain aimed at making the business evolve, guaranteeing environmental protection and the best product for the consumer".

"At Salov we are aware that technology is a functional element for the well-being of the people who work in the company and helps to build an efficient working model which, by responding effectively to the needs of its customers and consumers, contributes to creating the sustainability of tomorrow" - commented Eng. Fabio Maccari, Chief Executive Officer of Salov - The digital transformation, which has involved practically all departments and operational flows, will continue consistently in the coming years as well".



“Thanks to the expertise of Engineering it was possible to plan together a path that was coherent, in which the computerization and integration of all company components proceeded step by step so that each phase made it possible and activated the next one.” comments Dr. Luca Greco, CIO of Salov. Integrated Supply Chain, use of technology, human factor, management of the project and 'IT Driven' change have represented for Salov the enabling and successful factors for the transition to Industry 4.0 and for the sustainable digital transformation as a whole”.

To allow Salov to improve its production efficiency, Engineering, starting from a consultancy activity that involved the analysis of the plant and business needs, has implemented a platform that connects the production lines, management, planning and the maintenance system.

This has made it possible to automate the management of production orders, real-time monitoring, quality controls, master data management and performance tracking, with an improvement in the user experience and greater speed in data sharing, whose availability is increasingly central to process optimization.

A better IT governance of systems and processes, obtained through the use of the Digital Twin, has not only contributed to reducing actions with zero added value and the risk of inefficiencies, but has improved work organization, placing the human factor at the centre and cementing the relationship between the most senior workers with company experience and the newly hired young talents, more oriented towards new technologies. For more information see the case-study video: [Salov-Engineering case-study con video](#)

Engineering

The Engineering Group is the Digital Transformation Champion, leader in Italy and in continuous expansion in the world, with approximately 12,000 employees and over 60 offices. Engineering supports companies and organizations to continuously evolve through a deep knowledge of business processes in all market segments, exploiting the opportunities offered by advanced digital technologies and proprietary solutions, thanks to 40+ years of experience. The Group integrates best-of-breed market solutions and managed services and continues to expand its expertise through M&A deals and partnerships with key technology players. Engineering invests heavily in innovation, through its R&I division, and in human capital, through its IT & Management Academy. Engineering stands as a key player in the creation of digital ecosystems to connect different markets, developing modular solutions for continuous business transformation.

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SALOV

SALOV SpA was established in 1919 by Giovanni Silvestrini, a long-time business partner of Filippo Berio, the founder of the homonymous brand, and a group of entrepreneurs from Lucca. Quickly, the company became a reference point for Lucca in the world. Salov is based in Massarosa, in the province of Lucca, and is one of the largest oil companies with a consolidated net revenue of approximately 376 million euros and 120 million liters sold in 2021. Since 2015, it has been part of the Bright Food International Group.



The Salov Group has always been present in the Italian market with the historic Sagra brand and launched the Filippo Berio brand in Italy for the first time in 2019, a brand with over 150 years of history present all over the world and in leading position in the USA, UK, Russia, Belgium, Switzerland, and Hong Kong.

In Italy, Filippo Berio is present with a dedicated range, capable of responding to an increasingly demanding consumer in terms of quality and, above all, traceability and sustainability. Thanks to the Berio Method, each stage of the production process is traced and certified starting from the field and from the application of sustainable integrated production techniques.

Contacts for Engineering

Emiliano Coraretti
Communication & Media Relations Specialist
Cell. +39 328.7928135
emiliano.coraretti@eng.it

Lidia Fiorini
Communication & Media Relations Specialist
Cell. +39 347.6751576
lidia.fiorini@eng.it

Contacts for SALOV

Barbara Fortunati
Aida Partners Media Relations Manager
Cell. +39 338.4871244
barbara.fortunati@aidapartners.com

Giulia Sciartilli
Aida Partners Media Relations Specialist
Cell. +39 348.8282284
giulia.sciartilli@aidapartners.com